



NEW MOUNTAIN FINANCE  
CORPORATION

## **Q4 2015 Earnings Presentation**

March 1, 2016

# Important Notice and Safe Harbor Statement

---

This presentation contains forward looking statements that involve substantial risks and uncertainties. All forward-looking statements included in this presentation are made only as of the date hereof and are subject to change without notice. Actual outcomes and results could differ materially from those suggested by this presentation due to the impact of many factors beyond the control of New Mountain Finance Corporation ("NMFC"), including those listed in the "Risk Factors" section of our filings with the United States Securities and Exchange Commission ("SEC"). Any such forward-looking statements are made pursuant to the safe harbor provisions available under applicable securities laws and NMFC assumes no obligation to update or revise any such forward-looking statements unless required by law.

Certain information discussed in this presentation (including information relating to portfolio companies) was derived from third party sources and has not been independently verified and, accordingly, NMFC makes no representation or warranty with respect to this information.

The following slides contain summaries of certain financial and statistical information about NMFC. The information contained in this presentation is summary information that is intended to be considered in the context of our SEC filings and other public announcements that we may make, by press release or otherwise, from time to time. We undertake no duty or obligation to publicly update or revise the information contained in this presentation unless required by law. In addition, information related to past performance, while helpful as an evaluative tool, is not necessarily indicative of future results, the achievement of which cannot be assured. You should not view the past performance of NMFC, or information about the market, as indicative of NMFC's future results. The performance data stated herein may have been due to extraordinary market conditions, which may not be duplicated in the future. Current performance may be lower or higher than the performance data quoted. This presentation does not constitute an offer to sell or the solicitation of an offer to buy any securities of NMFC.

Investment portfolio related activity, metrics and disclosures on slides 5, 10, 11, 15, 17, 19, 20, 21 and 22 include the underlying collateral from securities purchased under collateralized agreements to resell. Figures shown herein are unaudited and may not add due to rounding.

This presentation may also contain non-GAAP financial information. NMFC's management uses this information in its internal analysis of results and believes that this information may be informative to investors in gauging the quality of NMFC's financial performance, identifying trends in our results and providing meaningful period-to-period comparisons.

The term Adjusted Net Investment Income as used throughout this presentation is not defined under GAAP and is not a measure of operating income, operating performance or liquidity presented in accordance with GAAP. In evaluating its business, NMFC considers and uses Adjusted Net Investment Income as a measure of its operating performance. Adjusted Net Investment Income is defined as net investment income adjusted to reflect income as if the cost basis of investments held at NMFC's IPO date had stepped-up to fair market value as of the IPO date. Under GAAP, NMFC's IPO did not step-up the cost basis of the predecessor operating company's existing investments to fair market value. Since the total value of the predecessor operating company's investments at the time of the IPO was greater than the investments' cost basis, a larger amount of amortization of purchase or issue discount, and different amounts in realized gains and unrealized appreciation, may be recognized under GAAP in each period than if a step-up had occurred. For purposes of the incentive fee calculation, NMFC adjusts income as if each investment was purchased at the date of the IPO (or stepped-up to fair market value).



# Management Participants

---

## **Steven B. Klinsky**

*Chairman of the Board of Directors*

## **Robert A. Hamwee**

*Chief Executive Officer, President and Director*

## **John R. Kline**

*Executive Vice President and Chief Operating Officer*

## **Shiraz Y. Kajee**

*Chief Financial Officer and Treasurer*



# Q4 2015 Highlights

---

- Q4 2015 Adjusted Net Investment Income (“NII”) of \$0.35 per weighted average share, versus guidance of \$0.33 to \$0.35
  - Q4 2015 regular dividend of \$0.34 per share paid on December 30, 2015
- December 31, 2015 book value of \$13.08 per share, a decrease of \$0.65 per share from the September 30, 2015 book value of \$13.73 per share and within management’s most recent guidance of \$13.00 to \$13.10 per share
  - Primarily driven by broad market movements; limited impact from credit deterioration
- Q1 2016 regular dividend of \$0.34 per share announced
  - Payable on March 31, 2016 to holders of record as of March 17, 2016
- Approximately \$211.9 million of gross originations and \$129.3 million of repayments in Q4 2015; net originations of \$82.6 million
- Key updates:
  - Shiraz Kajeer joined as Chief Financial Officer in December 2015
  - Announced \$50 million stock repurchase program; ~125,000 shares repurchased through February 26, 2016
  - New Mountain initiated new net lease real estate investment business
- Stable credit performance with no new non-accruals



# Key Highlights

## Financial Highlights

	Quarter Ended				12/31/2015
	12/31/2014	3/31/2015	6/30/2015	9/30/2015 <sup>(1)</sup>	
Adjusted NII Per Share	\$0.34	\$0.34	\$0.35	\$0.35	\$0.35
NAV Per Share	\$13.83	\$13.89	\$13.90	\$13.73	\$13.08
Dividends Per Share <sup>(2)</sup>	\$0.34	\$0.34	\$0.34	\$0.34	\$0.34
Share Count - End of Period (mm)	58.0	58.1	58.2	64.0	64.0

## Portfolio Highlights

	Quarter Ended				12/31/2015
	12/31/2014	3/31/2015	6/30/2015	9/30/2015	
Fair Value of Investments (\$mm)	\$1,454.7	\$1,434.8	\$1,338.9	\$1,508.0	\$1,541.9
Number of Portfolio Companies	72	70	66	74	76
Middle Market Focus (EBITDA / Facility Size) <sup>(3)</sup>	65% / 72%	65% / 72%	65% / 76%	69% / 79%	66% / 79%
Current Yield at Cost <sup>(4)</sup>	9.8%	9.8%	9.9%	9.8%	9.9%
YTM at Cost <sup>(5)</sup>	10.7%	10.6%	10.8%	10.4%	10.7%
<b>Portfolio Activity (\$mm)<sup>(6)</sup></b>					
Gross Originations	\$225.7	\$64.8	\$119.8	\$210.7	\$211.9
(-) Repayments	(69.6)	(50.2)	(212.8)	(8.8)	(129.3)
<b>Net Originations</b>	<b>\$156.1</b>	<b>\$14.6</b>	<b>(\$93.0)</b>	<b>\$201.9</b>	<b>\$82.6</b>
(-) Sales	(23.4)	(26.5)	(9.1)	(20.2)	(9.9)
<b>Net Originations Less Sales</b>	<b>\$132.6</b>	<b>(\$11.9)</b>	<b>(\$102.1)</b>	<b>\$181.7</b>	<b>\$72.7</b>

<sup>1</sup> Reflects pro forma adjusted NII; see corresponding earnings press release for adjustments

<sup>2</sup> Includes regular and special dividends

<sup>3</sup> Defined as the % of portfolio companies (by fair value) with LTM EBITDA at the time of investment less than \$100m and facility sizes as of each date less than \$300m

<sup>4</sup> Current Yield at Cost is calculated as annual stated interest rate plus annual amortization of original issue discount and market discount / premium earned on accruing debt and other income producing securities divided by total accruing debt and other income producing securities at amortized cost

<sup>5</sup> Yield to Maturity ("YTM") at Cost assumes that the accruing investments in our portfolio as of each date are purchased at adjusted cost on that date and held until their respective maturities with no prepayments or losses and are exited at par at maturity. This calculation excludes the impact of existing leverage. YTM at Cost uses the LIBOR curves at each quarter's respective end date. The actual yield to maturity may be higher or lower due to the future selection of LIBOR contracts by the individual companies in our portfolio or other factors. See "Important Notice and Safe Harbor Statement."

<sup>6</sup> Excludes PIK ("payment-in-kind" interest), revolvers, unfunded commitments, bridges, return of capital, and realized gains / losses



# Review of NMFC

---

## Overview

---

- Founded in October 2008 to apply New Mountain Capital, L.L.C.'s ("NMC" or "New Mountain") private equity strengths to attractive risk-reward opportunities in the U.S. debt markets
  - New Mountain is a leading alternative investment firm with more than \$15 billion of assets under management<sup>(1)</sup> and ~100 staff members
- Externally managed Business Development Company ("BDC")
  - Initial Public Offering ("IPO") completed in May 2011 (NYSE: NMFC)
  - Public float market capitalization has increased from \$147 million at IPO to \$833 million as of December 31, 2015
- Targets investments up to a \$50 million hold size in:
  - "Defensive growth" middle market companies, typically generating \$20 – \$200 million of EBITDA
  - Senior secured debt (1<sup>st</sup> lien, 2<sup>nd</sup> lien or uni-tranche), mezzanine and other subordinated securities

## Strategy

---

- NMFC's mandate is to primarily target businesses in the middle market that, consistent with New Mountain's private equity platform, are **quality, defensive growth** companies, in industries that are **well-researched** by New Mountain
- Mandate achieved by **utilizing existing New Mountain investment team** as primary underwriting resource; team combines operating executives with financial executives
- Target loan to value ratios typically average less than 50% of both sponsor purchase price and NMC valuation

## Key Investment Highlights

---

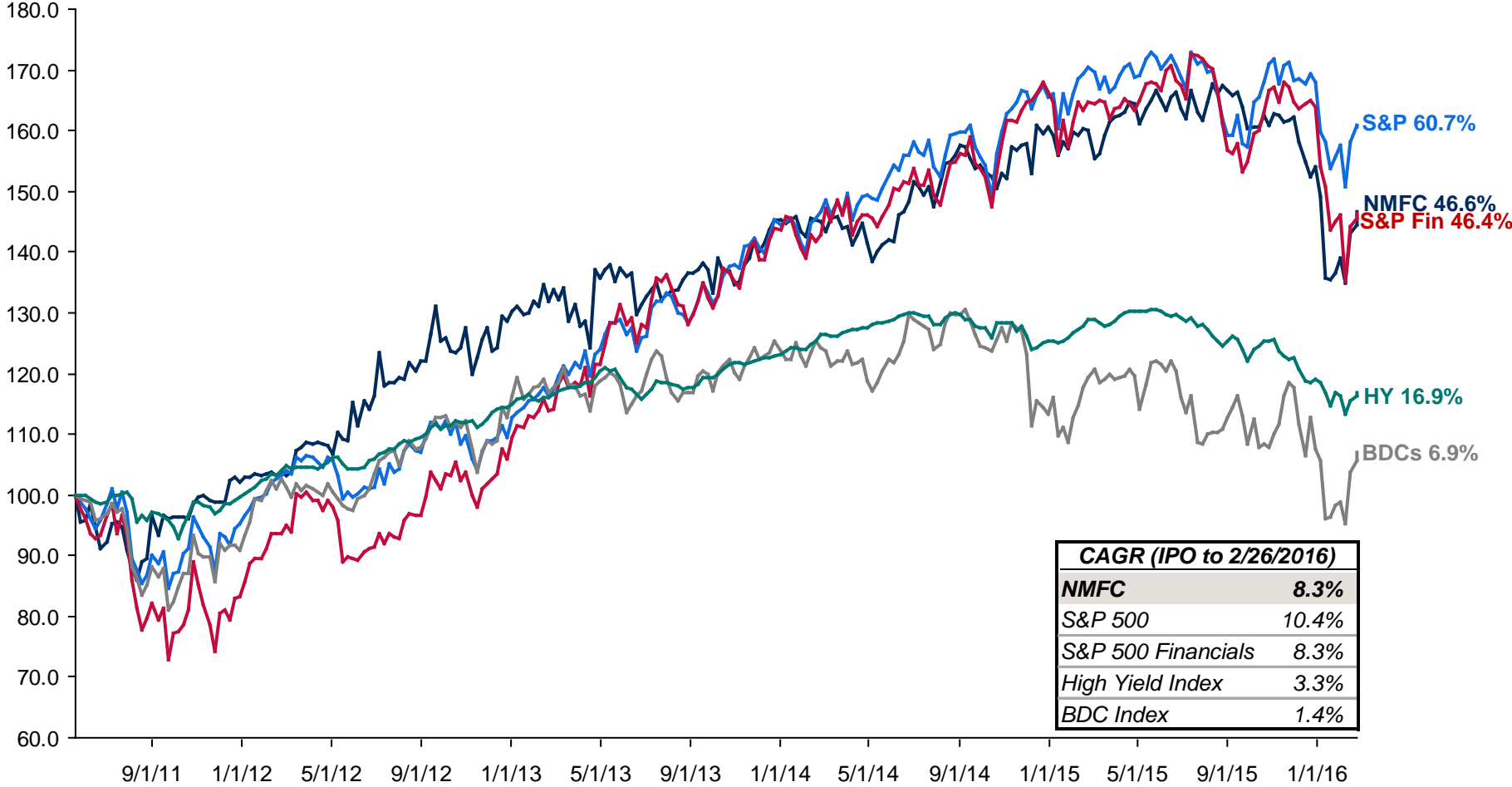
- Strong track record on credit and returns
- Well established New Mountain platform provides unique knowledge warehouse and sourcing capabilities
- Differentiated "defensive growth" investment strategy
- High quality and diverse portfolio
- Experienced management team who are also significant shareholders



# NMFC Relative Return Performance – Indexed Total Return

May 19, 2011 (IPO) – February 26, 2016

Indexed Total Return



— NMFC — S&P 500 — S&P 500 Financials — BDC Index<sup>(1)</sup> — High Yield Index

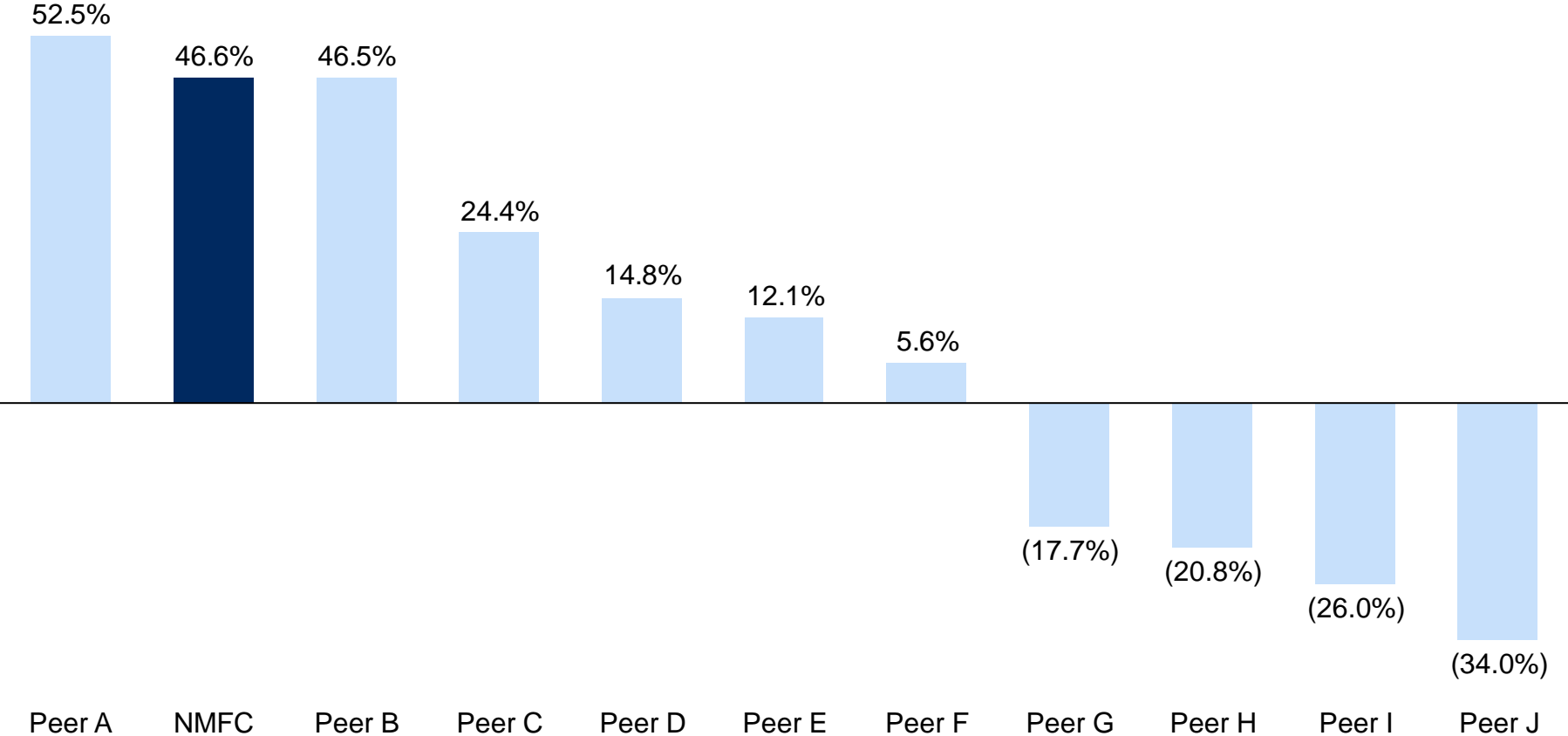
Source: Capital IQ, Credit Suisse Research & Analytics

<sup>1</sup> BDC Index includes median of Ares, Apollo, Prospect, Solar, Fifth Street, Blackrock Capital, Pennant Park, MVC, Golub, THL Credit, Gladstone, Medley, Solar Senior and Horizon Technology; equal-weighted



# NMFC Cumulative Total Return Performance Versus Peers<sup>(1)</sup>

May 19, 2011 (IPO) – February 26, 2016



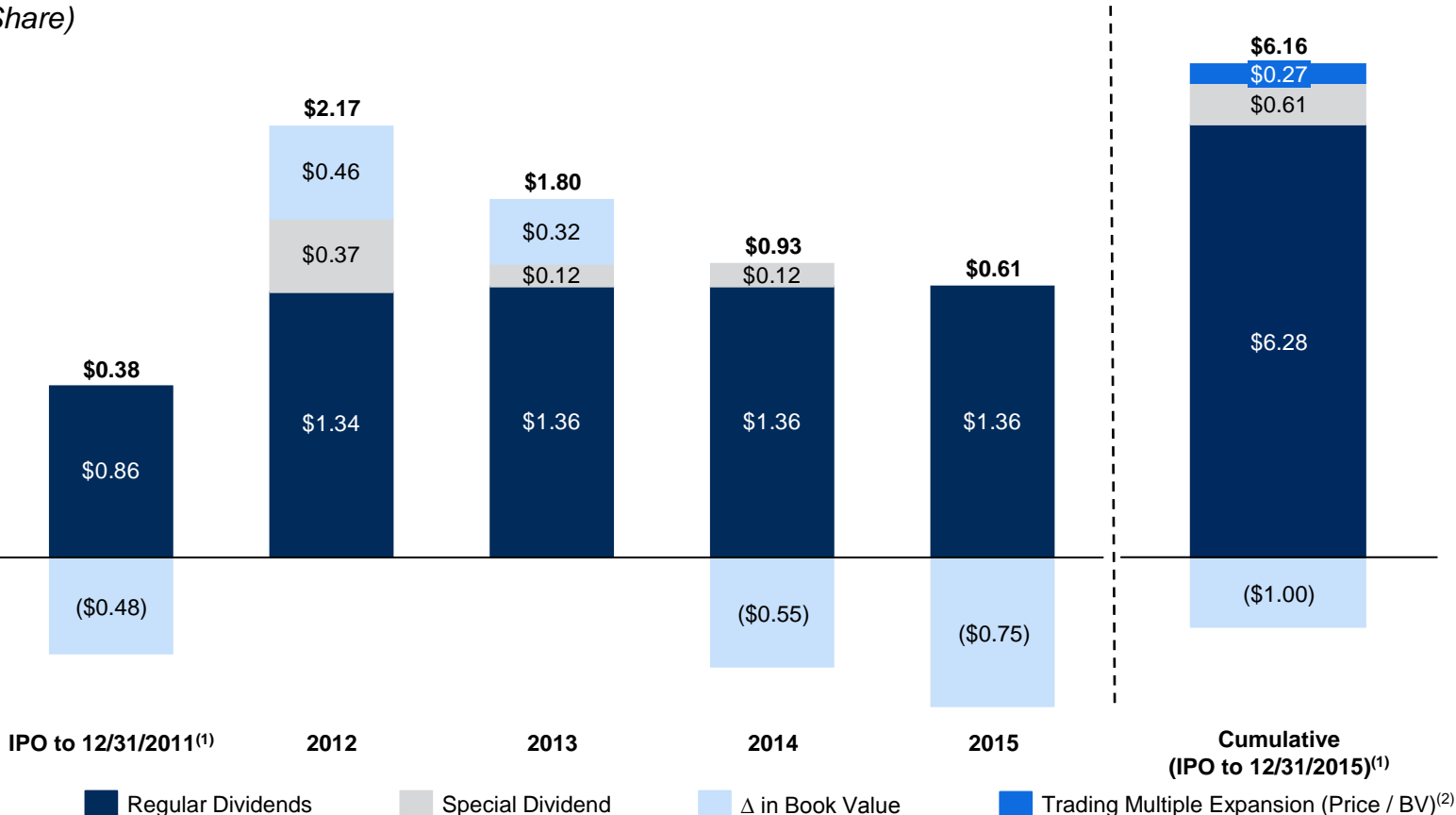
Source: Capital IQ

<sup>1</sup> Peers include publicly-traded, externally-managed BDCs with market capitalizations greater than \$300 million that have been publicly traded since NMFC's IPO (5/19/2011). Peers include Ares, Apollo, Prospect, Solar, Fifth Street, Blackrock Capital, Pennant Park, Golub, THL Credit, and Medley



# NMFC Return Attribution

(\$ per Share)



Since IPO, NMFC has distributed \$6.28 per share in regular dividends and \$0.61 per share in special dividends, and NMFC public shares have traded down from \$13.75 at IPO to \$13.02 at close on 12/31/2015

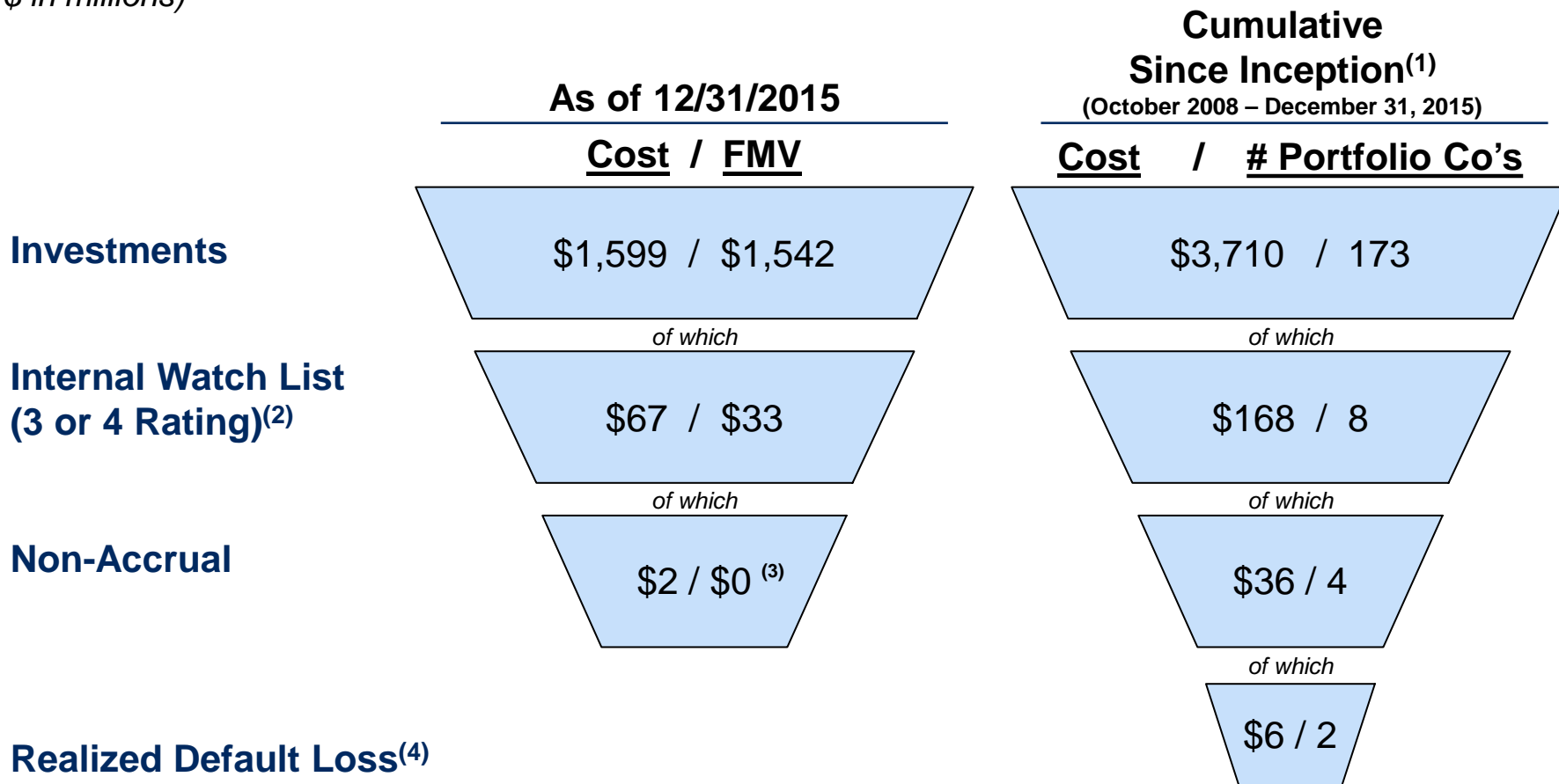


<sup>1</sup> NMFC priced its initial public offering on 5/19/2011 at \$13.75 per share; closing price on 12/31/2015 of \$13.02 per share

<sup>2</sup> Increase in value from trading multiple expansion shown only for cumulative period and is equal to change in share price over period less change in book value per share

# Credit Performance

(\$ in millions)



<sup>1</sup> Since inception of predecessor entity in 10/2008 through 12/31/2015

<sup>2</sup> Determined on a quarterly basis by Management. In addition to various risk management and monitoring tools, NMFC also uses a four-level numeric investment rating system to characterize and monitor the credit profile and expected level of returns on each portfolio investment. Ratings of 1 and 2 indicate the investment is performing materially above, or materially in-line, with expectations, respectively. All new loans are rated 2 when approved. A rating of 3 indicates the investment is performing materially below expectations and risk has increased materially since the original investment. A rating of 4 indicates the investment is performing substantially below expectations and risks have increased substantially since the original investment. Payments may be delinquent. There is a meaningful possibility that we will not recoup our original cost basis in the investment and may realize a substantial loss upon exit. Where it is determined that an investment is underperforming, or circumstances suggest that the risk associated with a particular investment has significantly increased, a more aggressive monitoring of the affected portfolio company will be undertaken

<sup>3</sup> Refers to the investments in ATI Acquisition Company

<sup>4</sup> Realized default loss represents positions that have crystallized losses and no recovery is expected



# Credit Performance

Portfolio Company <sup>(1)</sup>	NMFC Leverage Ratio <sup>(2)</sup>		
	At Purchase	Current	Variance + / (-)
Company A	5.9x	5.6x	0.3x
Company B	3.4x	3.0x	0.4x
Company C	6.0x	6.7x	(0.7x)
Company D	7.7x	7.4x	0.2x
Company E	5.6x	6.1x	(0.5x)
Company F	3.7x	3.4x	0.3x
Company G	6.6x	7.5x	(0.9x)
Company H	4.2x	4.2x	-
Company I	4.9x	4.9x	-
Company J	5.5x	4.8x	0.6x
Company K	4.9x	4.3x	0.7x
Company L	5.9x	6.1x	(0.3x)
Company M	4.9x	4.4x	0.4x
Company N	6.0x	6.6x	(0.6x)
Company O	6.8x	6.8x	0.0x
Company P	6.9x	6.9x	(0.0x)
Company Q	6.5x	6.5x	-
Company R	2.9x	11.6x	(8.7x)
Company S	4.6x	4.6x	-
Company T	6.8x	6.3x	0.4x
Company U	5.4x	5.0x	0.5x
Company V	5.8x	7.7x	(1.9x)
Company W	5.8x	5.7x	0.1x
Company X	2.9x	2.6x	0.4x
Company Y	5.0x	5.5x	(0.5x)
Company Z	3.4x	7.9x	(4.5x)
Company AA	3.3x	4.0x	(0.8x)
Company AB	5.8x	5.8x	(0.0x)
Company AC	4.5x	4.5x	-
Company AD	3.7x	2.1x	1.6x
Company AE	5.6x	5.1x	0.5x
Company AF	6.6x	6.4x	0.3x
Company AG	3.8x	9.8x	(6.0x)

Portfolio Company <sup>(1)</sup>	NMFC Leverage Ratio <sup>(2)</sup>		
	At Purchase	Current	Variance + / (-)
Company AH	4.9x	5.5x	(0.6x)
Company AI	3.1x	2.3x	0.9x
Company AJ	1.2x	1.4x	(0.2x)
Company AK	4.9x	4.9x	0.0x
Company AL	6.6x	6.8x	(0.2x)
Company AM	6.2x	5.4x	0.8x
Company AN	4.8x	4.3x	0.5x
Company AO	3.6x	2.9x	0.7x
Company AP	2.6x	2.2x	0.4x
Company AQ	1.2x	0.2x	1.0x
Company AR	5.0x	5.6x	(0.6x)
Company AS	6.6x	6.3x	0.3x
Company AT	6.1x	5.4x	0.7x
Company AU	3.8x	3.3x	0.5x
Company AV	7.2x	6.4x	0.8x
Company AW	2.3x	2.6x	(0.4x)
Company AX	4.6x	4.4x	0.2x
Company AY	5.4x	5.4x	-
Company AZ	4.1x	2.8x	1.3x
Company BA	2.4x	2.1x	0.3x
Company BB	5.0x	4.4x	0.6x
Company BC	4.5x	4.5x	-
Company BD	5.1x	5.0x	0.1x
Company BE	4.6x	4.2x	0.4x
Company BF	2.9x	2.9x	-
Company BG	0.9x	1.0x	(0.1x)
Company BH	6.7x	3.8x	2.9x
Company BI	6.0x	6.6x	(0.6x)
Company BJ	6.2x	6.6x	(0.5x)
Company BK	2.2x	2.7x	(0.5x)
Company BL	7.1x	7.8x	(0.7x)

Weighted Average <sup>(3)</sup> :			
12/31/2015	4.9x	5.0x	(0.2x)
9/30/2015	4.9x	5.0x	(0.1x)
6/30/2015	4.8x	4.8x	0.0x
3/31/2015	4.6x	4.5x	0.1x

<sup>1</sup> Current positions with a cost greater than \$7.5mm as of 12/31/2015 (represents 91% of cost and 90% of fair value of the total portfolio)

<sup>2</sup> Defined as total debt (assuming par for debt senior to our security, purchase price for our security, and no value for debt subordinated to our security) less total cash for the period, divided by the trailing twelve month EBITDA; as of the third calendar quarter of 2015, if available, or otherwise, the most recently reported fiscal quarter

<sup>3</sup> Excludes assets on non-accrual, equity, revolvers and project finance related investments; weighted by cost



# Performance Since IPO

(\$ in millions)

	IPO -				2015			
	12/31/2011 <sup>(1)</sup>	2012	2013	2014	3/31/2015	6/30/2015	9/30/2015	12/31/2015
Regular Dividend	\$26.6	\$46.6	\$59.8	\$71.4	\$19.7	\$19.8	\$19.8	\$21.8
Cumulative Regular Dividend	26.6	73.2	133.0	204.3	224.0	243.8	263.6	285.4
Adj. NII	26.5	46.1	62.1 <sup>(2)</sup>	73.4 <sup>(2)</sup>	19.5	20.2	20.4 <sup>(2)</sup>	22.5
Cumulative Adj. NII	26.5	72.7	134.8	208.2	227.7	247.9	268.3	290.8
<b>Dividend Coverage (Cumulative Adj. NII / Dividend)</b>	<b>100%</b>	<b>99%</b>	<b>101%</b>	<b>102%</b>	<b>102%</b>	<b>102%</b>	<b>102%</b>	<b>102%</b>
Adj. Realized Gains	\$1.6	\$13.9	\$13.8 <sup>(3)</sup>	\$12.4 <sup>(3)</sup>	\$14.6	\$2.0	\$0.2 <sup>(7)</sup>	\$0.8
Adj. Realized Credit & Other Losses	(0.8)	(2.0)	(6.1)	(3.6)	(2.0) <sup>(4)</sup>	(0.2) <sup>(5)</sup>	(0.8)	(0.1)
Total Adj. Realized Gains / (Losses)	0.9	11.9	7.8	8.8	12.6	1.8	(0.6)	0.7
Cumulative Adj. Realized Gains / (Losses)	0.9	12.8	20.5	29.3	41.9	43.7	43.1	43.8
Adj. Change in Unrealized Appreciation	17.0	46.5	46.0	39.1	34.1	27.4	5.2	8.0
Adj. Change in Unrealized Depreciation <sup>(6)</sup>	(28.1)	(26.1)	(34.0)	(81.7)	(42.8) <sup>(4)</sup>	(29.2) <sup>(5)</sup>	(15.9)	(51.2)
Total Adj. Change in Unrealized Appreciation / (Depreciation)	(11.1)	20.4	12.0	(42.6)	(8.7)	(1.8)	(10.7)	(43.2)
Cumulative Adj. Change in Unrealized Appreciation / (Depreciation)	(11.1)	9.3	21.3	(21.3)	(30.0)	(31.8)	(42.5)	(85.7)
<b>Cumulative Net Realized and Unrealized (Losses) / Gains</b>	<b>(\$10.2)</b>	<b>\$22.0</b>	<b>\$41.7</b>	<b>\$8.0</b>	<b>\$11.9</b>	<b>\$11.9</b>	<b>\$0.6</b>	<b>(\$41.9)</b>

<sup>1</sup> NMFC priced its initial public offering on 5/19/2011; IPO – 12/31/2011 Adj. NII reflects nine months ended 12/31/2011 for comparability to the dividend

<sup>2</sup> Reflects pro forma adjusted NII; **see corresponding earnings press release for adjustments**

<sup>3</sup> Includes net YP distribution (net of incentive fee) and subsequent change in tax estimates of \$4.9 million in 2013 and \$0.2 million in 2014

<sup>4</sup> Includes \$12.8m reclassification from realized to unrealized loss related to UniTek material modification

<sup>5</sup> Includes \$15.2m reclassification from realized to unrealized loss related to Edmentum material modification

<sup>6</sup> From 2014 onwards, includes provision for income tax

<sup>7</sup> Pro forma to exclude \$0.5 million related tax adjustments due to YP tax distributions in 2014



# Q4 2015 Change in Unrealized Depreciation Detail

---

**Change in unrealized depreciation of \$43.2 million is primarily driven by broad market movements with limited impact from credit deterioration**

- Broad market movement contributed ~\$34 million of unrealized depreciation
  - Weighted average FMV marks on funded debt investments<sup>(1)</sup> have decreased ~3% over the quarter
- Credit deterioration comprised of investments in Sierra Hamilton and Permian Tank contributed remaining ~\$9 million of unrealized depreciation



# Credit Market Conditions

---

- Credit spreads have increased meaningfully since our last call
  - Fundamental weakness in many sectors of the economy including energy, materials, retail and industrials
  - Concerns about global economic growth
  - Negative fund flows in the high-yield and leveraged finance markets
  - Continued pullback of regulated entities from middle market and syndicated credit
- NMFC works to be well positioned to capitalize on volatile markets:
  - NMC and NMFC have **always** proactively focused on defensive, acyclical business models
  - Wells Fargo leverage facility **not** subject to margin calls

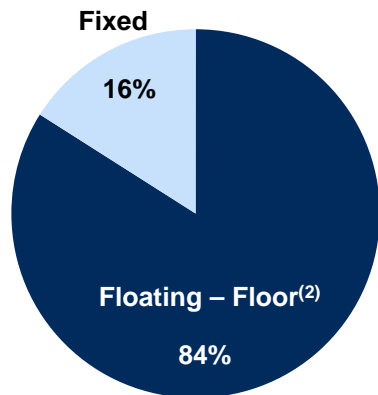


# Credit Market Conditions – Interest Rates

## Floating vs. Fixed

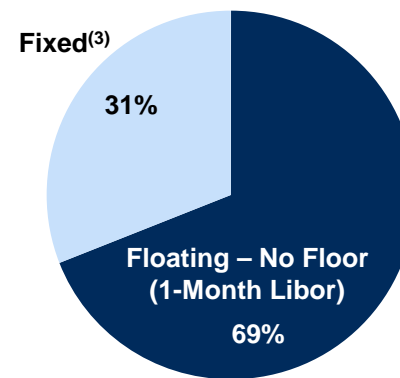
### Assets

(Aggregate par value of \$1,562.3 million as of 12/31/2015)<sup>(1)</sup>



### Liabilities

(\$742.1 million drawn as of 12/31/2015)



## Impact of Changing Rates<sup>(4)</sup>

Change in Base Interest Rates	Estimated % Change in Interest Income Net of Interest Expense	Illustrative Adj. NII / Share Impact Assuming \$1.36 Annual Adj. NII / Share
+ 50 bps	(1.4%)	(\$0.02)
+100 bps	0.8%	\$0.01
+200 bps	7.0%	\$0.10
+300 bps	13.6%	\$0.18



<sup>1</sup> Based on par values (excludes assets on non-accrual, revolvers, unfunded commitments and non-interest bearing equity investments)

<sup>2</sup> Includes assets on Prime contracts








<sup>3</sup> Includes SBA debentures which become fixed rate debt upon semi-annual debenture pooling dates every March and September

<sup>4</sup> These hypothetical calculations are based on a model of the investments in our portfolio, held as of 12/31/2015, and are only adjusted for assumed changes in the underlying base interest rates. Assumes constant share count

# Q4 2015 Originations

## Portfolio Originations<sup>(1)</sup>

(\$ in millions)

Date <sup>(2)</sup>	Name	Industry	Amount (\$'s Invested)	Tranche Size	Type of Investment	Advance Rate <sup>(3)</sup>	YTM at Purchase <sup>(4)</sup>	
							Unlevered	Levered
10/1/15	 NAVEX GLOBAL™	Software	\$10.8	\$131	2 <sup>nd</sup> Lien	66.7% (SBIC) <sup>(6)</sup>	11.4%	27.3%
10/9/15	 integro	Business Services	\$19.6 / \$9.9	\$270 / \$105	1 <sup>st</sup> Lien / 2 <sup>nd</sup> Lien	70% / 25%	8.3% / 11.9%	19.5% / 14.4%
10/16/15	 AssuredPartners <sub>INC.</sub>	Business Services	\$38.4	\$337	2 <sup>nd</sup> Lien	25%	12.3%	14.9%
10/22/15	 digicert®	Software	\$24.3	\$220	1 <sup>st</sup> Lien	70%	7.7%	17.7%
10/23/15	 IT'SUGAR®	Retail	\$20.2 / \$0.8	\$21 / N/A	1 <sup>st</sup> Lien / Warrants	66.7% (SBIC) / N/A	12.9% / N/A	33.7% / N/A
11/25/15	 PGW Pittsburgh Glass Works	Manufacturing	\$29.9	\$350	Unitranche	45%	11.6%	17.5%
12/14/15	 ProQuest.	Business Services	\$34.3	\$125	2 <sup>nd</sup> Lien	25%	11.8%	14.3%
	Other		\$23.7				11.1%	17.1%
<b>Total Originations</b>			<b>\$211.9</b>				<b>Non-70%: 11.9%</b>	<b>Non-70%: 15.8%</b>
Repayments			(\$129.3)				<b>/ 70%: 9.1%<sup>(5)</sup></b>	<b>/ 70%: 22.5%<sup>(5)</sup></b>
<b>Net Originations</b>			<b>\$82.6</b>					
Sales			(\$9.9)					
<b>Net Originations Less Sales</b>			<b>\$72.7</b>					

<sup>1</sup> Origination commitments over \$7.5m shown, originations less than \$7.5m included in "Other"; originations and repayments exclude PIK, revolvers, unfunded commitments, bridges, return of capital, and realized gains / losses

<sup>2</sup> Date of commitment; where multiple trade dates, the first trade date is listed

<sup>3</sup> For assets not in the SBIC or in the Wells Fargo borrowing base, illustrative advance rates shown based on Wells Fargo advance rates for comparable assets

<sup>4</sup> Assumes that investments are purchased at purchase price on settlement date and held until their respective maturities with no prepayments or losses and are exited at par at maturity. The actual yield to maturity may be higher or lower due to the future selection of LIBOR contracts by the individual companies in our portfolio or other factors. See "Important Notice and Safe Harbor Statement."

<sup>5</sup> Weighted average YTM; 70% includes all assets with 70% advance rate and comparable first lien assets in the SBIC

<sup>6</sup> Majority of our investment in Navex Global, Inc. sits in the SBIC; however, a portion sits in the BDC at a 25% advance rate





# Annual Originations and Repayments<sup>(1)</sup>

(\$ in millions)

	2011 (IPO <sup>(2)</sup> – 12/31/2011)	2012	2013	2014	2015	Cumulative (IPO <sup>(2)</sup> – 12/31/2015)
<b>Total Originations</b>	<b>\$379.3</b>	<b>\$673.2</b>	<b>\$529.7</b>	<b>\$741.5</b>	<b>\$607.2</b>	<b>\$2,930.9</b>
Repayments	(\$86.5)	(\$299.6)	(\$395.3)	(\$267.5)	(\$401.1)	(\$1,450.0)
<b>Net Originations</b>	<b>\$292.8</b>	<b>\$373.6</b>	<b>\$134.4</b>	<b>\$474.0</b>	<b>\$206.1</b>	<b>\$1,480.9</b>
Sales <sup>(3)</sup>	(\$45.7)	(\$123.0)	(\$27.9)	(\$102.4)	(\$65.7)	(\$364.7)
<b>Net Originations less Sales</b>	<b>\$247.1</b>	<b>\$250.6</b>	<b>\$106.5</b>	<b>\$371.6</b>	<b>\$140.4</b>	<b>\$1,116.2</b>



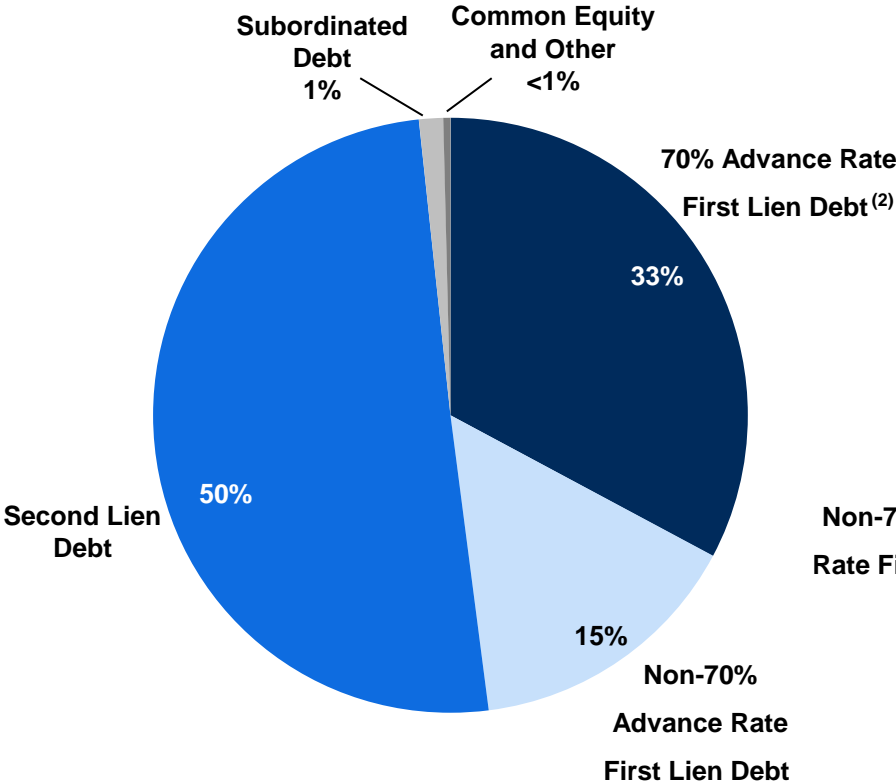
<sup>1</sup> Originations and repayments exclude PIK, revolvers, unfunded commitments, bridges, return of capital, and realized gains / losses

<sup>2</sup> NMFC priced its initial public offering on 5/19/2011

<sup>3</sup> Excludes return of capital and gain on equity

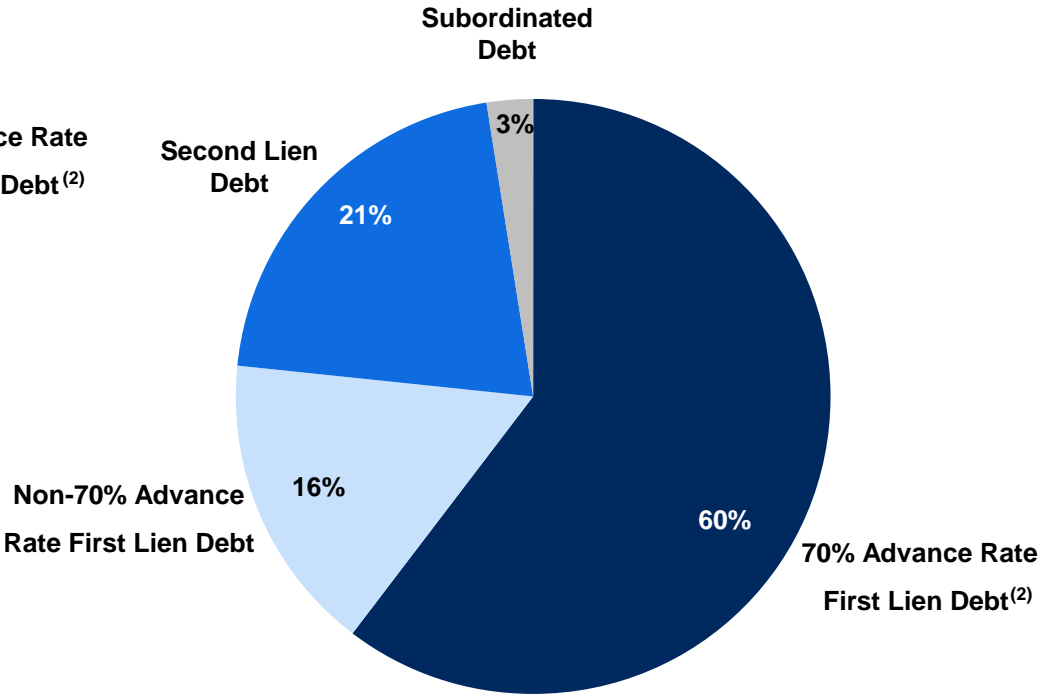
# Q4 2015 Originations and Repayments

**Originations by Type<sup>(1)</sup>**



**Total: \$211.9 million**

**Sales / Repayments by Type<sup>(1)</sup>**



**Total: \$139.2 million**

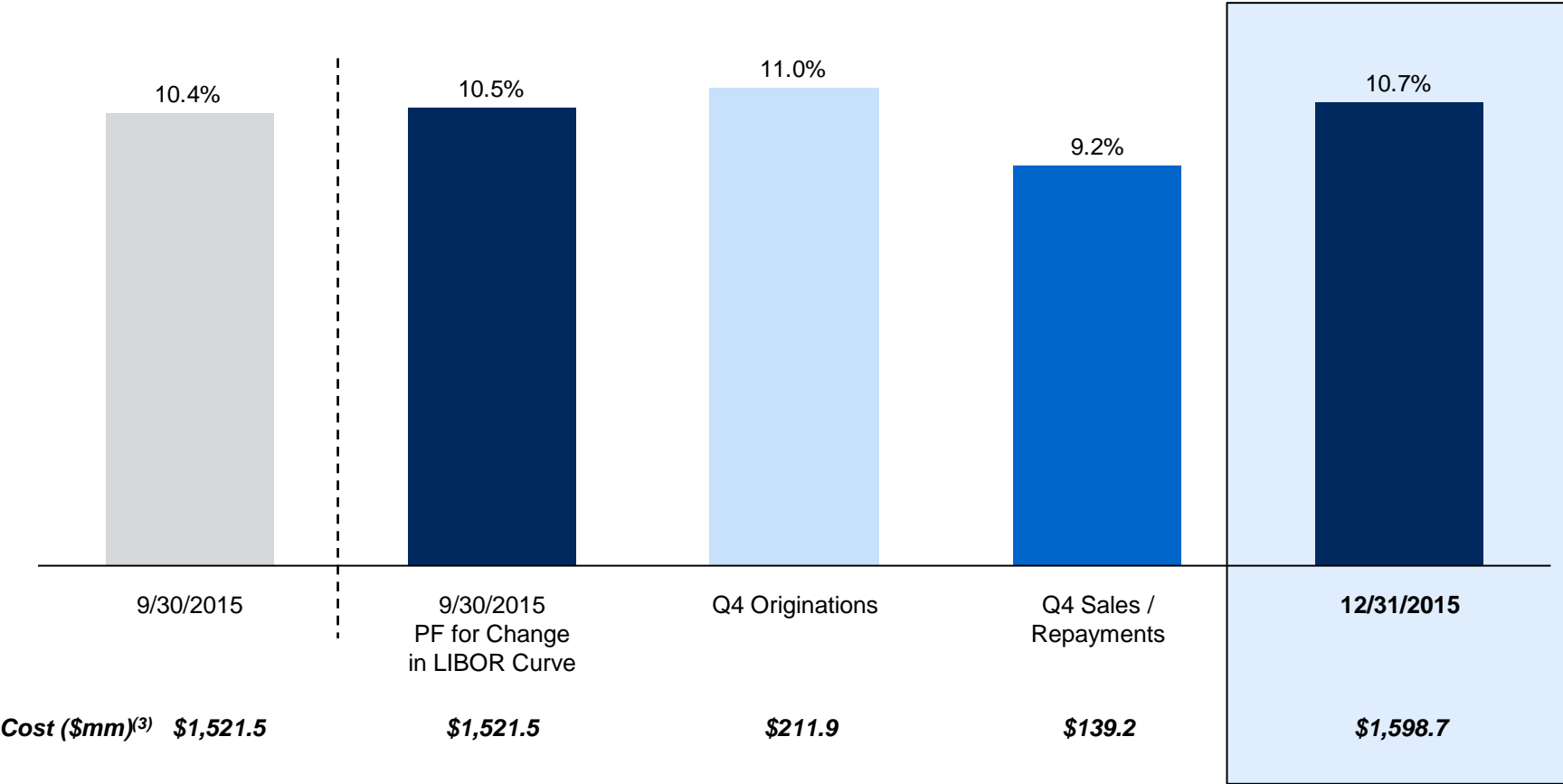


<sup>1</sup> By \$s invested / \$s received at time of origination / sale / repayment; excludes PIK, revolving, unfunded commitments, bridges, return of capital, and realized gains / losses

<sup>2</sup> 70% advance rate first lien debt includes first lien assets with 70% advance rate and comparable first lien assets in the SBIC

# Q4 2015 Investment Activity Roll

## YTM at Cost<sup>(1)</sup> / Purchase<sup>(2)</sup>



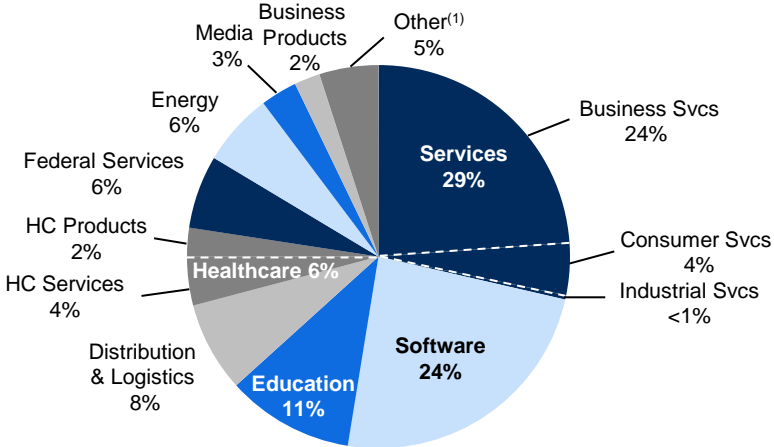
<sup>1</sup> Assumes that investments are purchased at cost and held until their respective maturities with no prepayments or losses and are exited at par at maturity. The actual yield to maturity may be higher or lower due to the future selection of LIBOR contracts by the individual companies in our portfolio or other factors. See "Important Notice and Safe Harbor Statement."

<sup>2</sup> References to "YTM at Purchase" have the same assumptions as above except that investments are purchased at purchase price on settlement date

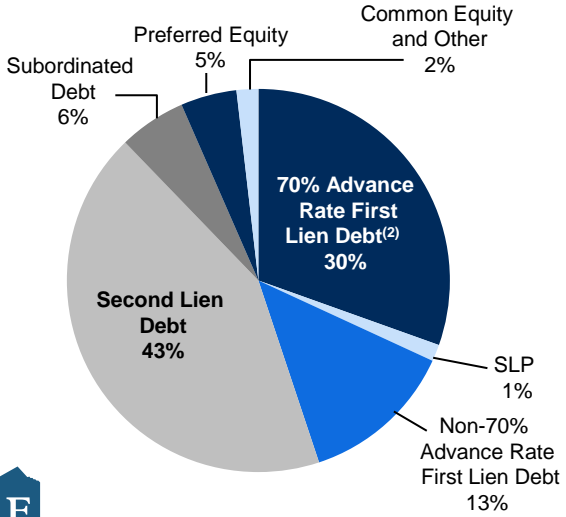
<sup>3</sup> Will not sum across due to amortization, PIK, realized gain / loss, and revolvers

# Portfolio Mix (By Fair Value as of 12/31/2015)

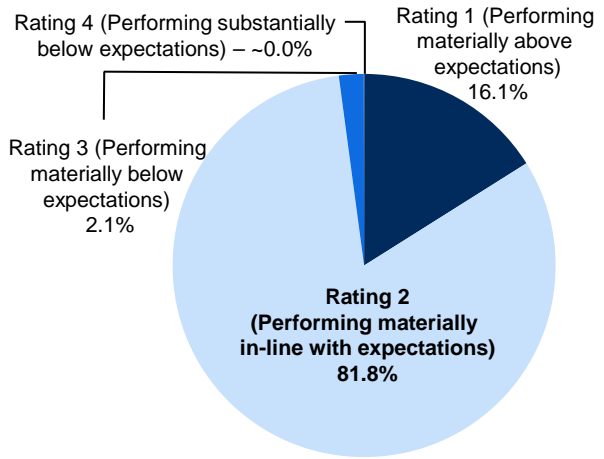
## By Industry



## By Type of Investment



## By Rating

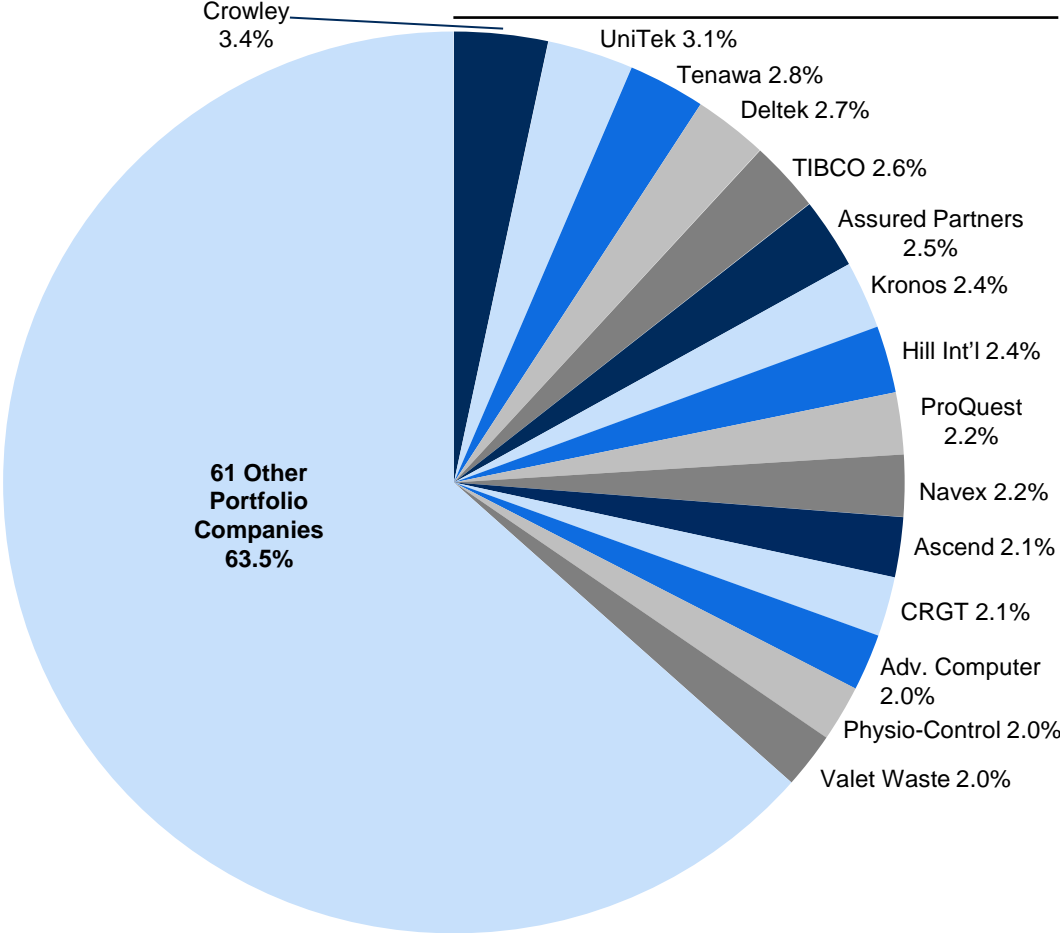


<sup>1</sup> Includes 2% Manufacturing, 1% SLP I, and 1% Retail

<sup>2</sup> 70% advance rate first lien debt includes first lien assets with 70% advance rate and comparable first lien assets in the SBIC

# Portfolio Concentration (By Fair Value as of 12/31/2015)

**Portfolio Names By Fair Value**



Top 15 portfolio companies represent \$563.8 million, or 36.5%, of consolidated investments

Memo: Top 15 Portfolio Companies

<b>As of</b>		
<b>3/31/2015</b>	<b>6/30/2015</b>	<b>9/30/2015</b>
\$569.1m	\$550.5m	\$558.7m
39.7%	41.1%	37.1%



# Balance Sheet Highlights

(\$ in millions, except per share data)	Quarter Ended				12/31/2015
	12/31/2014	3/31/2015	6/30/2015	9/30/2015	
<b>Assets</b>					
Portfolio	\$1,454.7	\$1,434.8	\$1,338.9	\$1,508.0	\$1,541.9
Cash & Equivalents	23.4	22.2	24.2	24.6	30.1
Other Assets <sup>(1)</sup>	36.8	30.6	29.0	37.4	30.1
<b>Total Assets</b>	<b>\$1,514.9</b>	<b>\$1,487.6</b>	<b>\$1,392.1</b>	<b>\$1,570.0</b>	<b>\$1,602.1</b>
<b>Liabilities</b>					
Statutory Debt	\$633.1	\$626.4	\$512.9	\$568.0	\$624.3
SBA-Guaranteed Debentures	37.5	37.5	55.0	103.8	117.7
Other Liabilities <sup>(2)</sup>	42.1	17.2	15.9	19.5	23.2
<b>Total Liabilities</b>	<b>\$712.7</b>	<b>\$681.1</b>	<b>\$583.8</b>	<b>\$691.3</b>	<b>\$765.2</b>
<b>NAV</b>	<b>\$802.2</b>	<b>\$806.5</b>	<b>\$808.3</b>	<b>\$878.7</b>	<b>\$836.9</b>
Shares Outstanding - Ending Balance (mm)	58.0	58.1	58.2	64.0	64.0
<b>NAV / Share</b>	<b>\$13.83</b>	<b>\$13.89</b>	<b>\$13.90</b>	<b>\$13.73</b>	<b>\$13.08</b>
<b>Statutory Debt / Equity<sup>(3)</sup></b>	<b>0.79x</b>	<b>0.78x</b>	<b>0.63x</b>	<b>0.65x</b>	<b>0.75x</b>



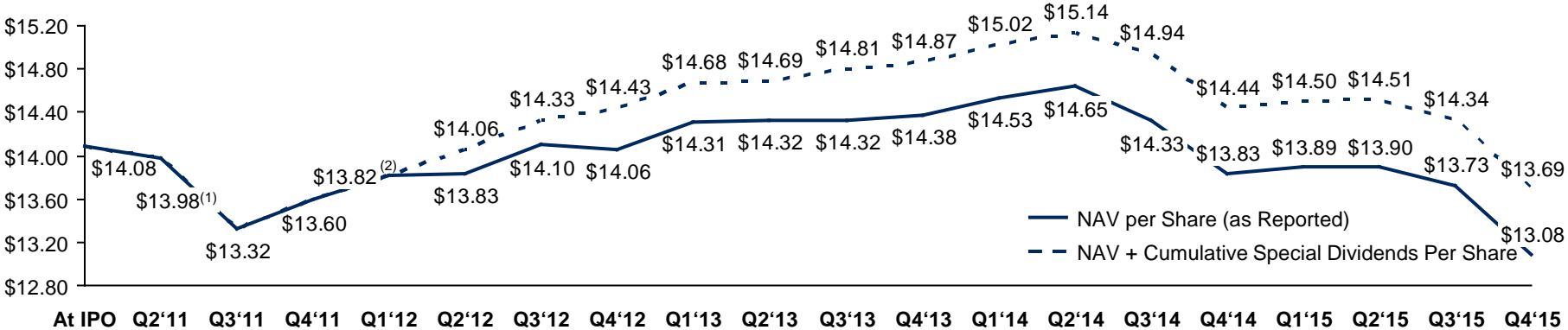
<sup>1</sup> Includes interest and dividends receivable, deferred financing costs, receivable from affiliate, receivable from unsettled securities sold and other assets

<sup>2</sup> Includes incentive fee payable, capital gains incentive fee payable, management fee payable, payable for unsettled securities purchased, interest payable, payable to affiliates, deferred tax liability and other liabilities

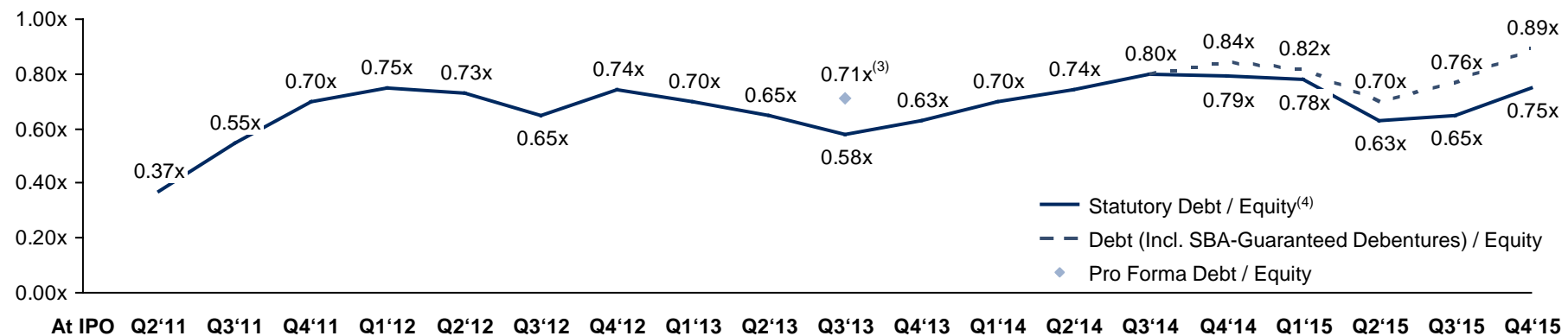
<sup>3</sup> Statutory debt / equity calculation excludes SBA-guaranteed debentures, which are fully funded, non-recourse, asset-backed securities that are excluded by SEC exemptive order from the definition of "senior securities" under the 200% asset coverage test

# Historical NAV / Share and Leverage Trends

NAV / Share



Debt / Equity



<sup>1</sup> Q2 2011 NAV / share adjusted for payment of Q2 dividend  
<sup>2</sup> Q1 2012 NAV / share adjusted for payment of special dividend  
<sup>3</sup> Pro-forma for \$78.4m of securities purchases and investment commitments that were unsettled as of 9/30/2013 and funded shortly after the third quarter end  
<sup>4</sup> Statutory debt / equity calculation excludes SBA-guaranteed debentures, which are fully funded, non-recourse, asset-backed securities that are excluded by SEC exemptive order from the definition of "senior securities" under the 200% asset coverage test

# Income Statement Highlights (Quarterly)

(\$ in millions, except per share data)

	Quarter Ended				12/31/2015
	12/31/2014	3/31/2015	6/30/2015	9/30/2015 <sup>(1)</sup>	
<b>Investment Income</b>					
Interest income	\$34.0	\$33.3	\$35.5	\$33.6	\$37.6
Dividend income	0.8	1.3	1.8	1.6	1.6
Other income	1.9	1.9	0.6	2.7	2.8
<b>Total investment income</b>	<b>\$36.7</b>	<b>\$36.5</b>	<b>\$37.9</b>	<b>\$37.9</b>	<b>\$42.0</b>
<b>Expenses</b>					
Management fee <sup>(2)</sup>	\$5.1	\$5.1	\$5.0	\$5.1	\$5.4
Incentive fee	4.8	4.9	5.0	5.1	5.7
Interest and other financing expenses	5.5	5.5	5.6	5.8	6.5
Net administrative, professional, other G&A expenses and income taxes <sup>(3)</sup>	2.1	1.5	2.1	1.5	1.9
<b>Total net expenses</b>	<b>\$17.5</b>	<b>\$17.0</b>	<b>\$17.7</b>	<b>\$17.5</b>	<b>\$19.5</b>
<b>Adjusted net investment income</b>	<b>\$19.2</b>	<b>\$19.5</b>	<b>\$20.2</b>	<b>\$20.4</b>	<b>\$22.5</b>
<b>Gain / Loss</b>					
Net realized gains (losses) on investments	\$0.6	(\$0.1)	(\$13.4)	(\$0.6)	\$0.7
Net change in unrealized (depreciation) appreciation of investments	(35.2)	4.5	13.6	(10.2)	(43.2)
(Provision) benefit for income tax	(0.2)	(0.5)	(0.1)	(0.6)	0.0
Capital gains incentive fee	6.7	(0.5)	(0.0)	0.6	–
<b>Net (decrease) increase in net assets resulting from operations</b>	<b>(\$8.9)</b>	<b>\$22.9</b>	<b>\$20.3</b>	<b>\$9.6</b>	<b>(\$20.0)</b>
Weighted average shares outstanding (mm)	56.5	58.0	58.1	58.7	64.0
<b>Adjusted NII per weighted average share</b>	<b>\$0.34</b>	<b>\$0.34</b>	<b>\$0.35</b>	<b>\$0.35</b>	<b>\$0.35</b>
Memo: Annualized Effective Management Fee	1.4%	1.4%	1.4%	1.4%	1.4%



<sup>1</sup> Reflects pro forma adjusted NII; see corresponding earnings press release for adjustments

<sup>2</sup> Reflects management fee net of waiver

<sup>3</sup> Net of expense waivers and reimbursements



# Income Statement Highlights (Annually)

(\$ in millions, except per unit/share data)

	Year Ended – Pro Forma Adjusted <sup>(1)</sup>			
	12/31/2012	12/31/2013	12/31/2014	12/31/2015
<b>Investment Income</b>				
Interest income	\$80.2	\$106.1	\$126.0	\$140.0
Dividend income	0.8	0.2	4.5	6.3
Other income	1.3	2.9	5.4	8.0
<b>Total investment income</b>	<b>\$82.3</b>	<b>\$109.1</b>	<b>\$135.7</b>	<b>\$154.3</b>
<b>Expenses</b>				
Management fee <sup>(2)</sup>	\$11.1	\$14.9	\$19.0	\$20.6
Incentive fee	11.5	15.5	18.4	20.7
Interest and other financing expenses	10.1	12.5	18.1	23.4
Net administrative, professional, other G&A expenses and income taxes <sup>(3)</sup>	3.5	4.1	6.9	6.8
<b>Total net expenses</b>	<b>\$36.2</b>	<b>\$47.0</b>	<b>\$62.3</b>	<b>\$71.5</b>
<b>Net investment income</b>	<b>\$46.1</b>	<b>\$62.1</b>	<b>\$73.4</b>	<b>\$82.8</b>
<b>Gain / Loss</b>				
Net realized gains (losses) on investments	\$11.9	\$3.0	\$8.8	(\$13.4)
Net change in unrealized appreciation (depreciation) of investments	20.4	11.6	(42.1)	(35.4)
Provision for income tax	–	–	(0.5)	(1.2)
Capital gains incentive fee	(4.4)	(2.9)	6.5	0.1
<b>Net increase in members' capital/net assets resulting from operations</b>	<b>\$74.0</b>	<b>\$73.8</b>	<b>\$46.0</b>	<b>\$32.9</b>
Weighted average units/shares outstanding (mm)	34.0	44.0	52.1	59.7
<b>NII per weighted average unit/share</b>	<b>\$1.36</b>	<b>\$1.41</b>	<b>\$1.41</b>	<b>\$1.39</b>



<sup>1</sup> Year ended 12/31/2014 includes the results of both the Predecessor Operating Company for Q1 2014 and NMFC for Q2 – Q4 2014; pro forma adjusted net investment income excludes net impact of non-recurring YP, LLC distribution received in Q2 2013 and subsequent changes in tax estimate from 9/30/2013 to 3/31/2014 and in Q3 2015

<sup>2</sup> Reflects management fee net of waiver

<sup>3</sup> Net of expense waivers and reimbursements

# Investment Income Detail

(\$ in millions)	Quarter Ended – Adjusted				12/31/2015
	12/31/2014	3/31/2015	6/30/2015	9/30/2015 <sup>(1)</sup>	
<b>Investment Income Build</b>					
Cash interest <sup>(2)</sup>	\$32.1	\$32.4 <sup>(3)</sup>	\$32.3	\$33.4	\$36.7
Non-cash interest	1.6	1.1 <sup>(3)</sup>	1.1	0.8	1.0
Amortization of purchase discounts (premiums) and fees	0.6	0.6	0.5	0.6	0.7
<b>Interest Income Excl. Prepayment Fees</b>	<b>\$34.3</b>	<b>\$34.1</b>	<b>\$33.9</b>	<b>\$34.8</b>	<b>\$38.4</b>
Prepayment Fees	0.7	0.4	2.8	–	0.4
<b>Total Interest Income</b>	<b>\$35.0</b>	<b>\$34.5</b>	<b>\$36.7</b>	<b>\$34.8</b>	<b>\$38.8</b>
Dividend Income	0.1	0.4	0.9	0.7	0.7
Other Income	1.6	1.6	0.3	2.4	2.5
<b>Total Investment Income</b>	<b>\$36.7</b>	<b>\$36.5</b>	<b>\$37.9</b>	<b>\$37.9</b>	<b>\$42.0</b>
<b>Key Statistics</b>					
<b>% of Total Investment Income that is Non-cash<sup>(4)</sup></b>	<b>6%</b>	<b>6%</b>	<b>6%</b>	<b>6%</b>	<b>6%</b>
<b>Total Interest Income as % of Total Investment Income</b>					
Excluding Prepayment Fees	94%	93%	89%	92%	91%
Including Prepayment Fees	95%	94%	97%	92%	92%

**Our investment income continues to be predominantly paid in cash  
and generated by stable and predictable sources**



<sup>1</sup> Reflects pro forma adjusted NII; see corresponding earnings press release for adjustments

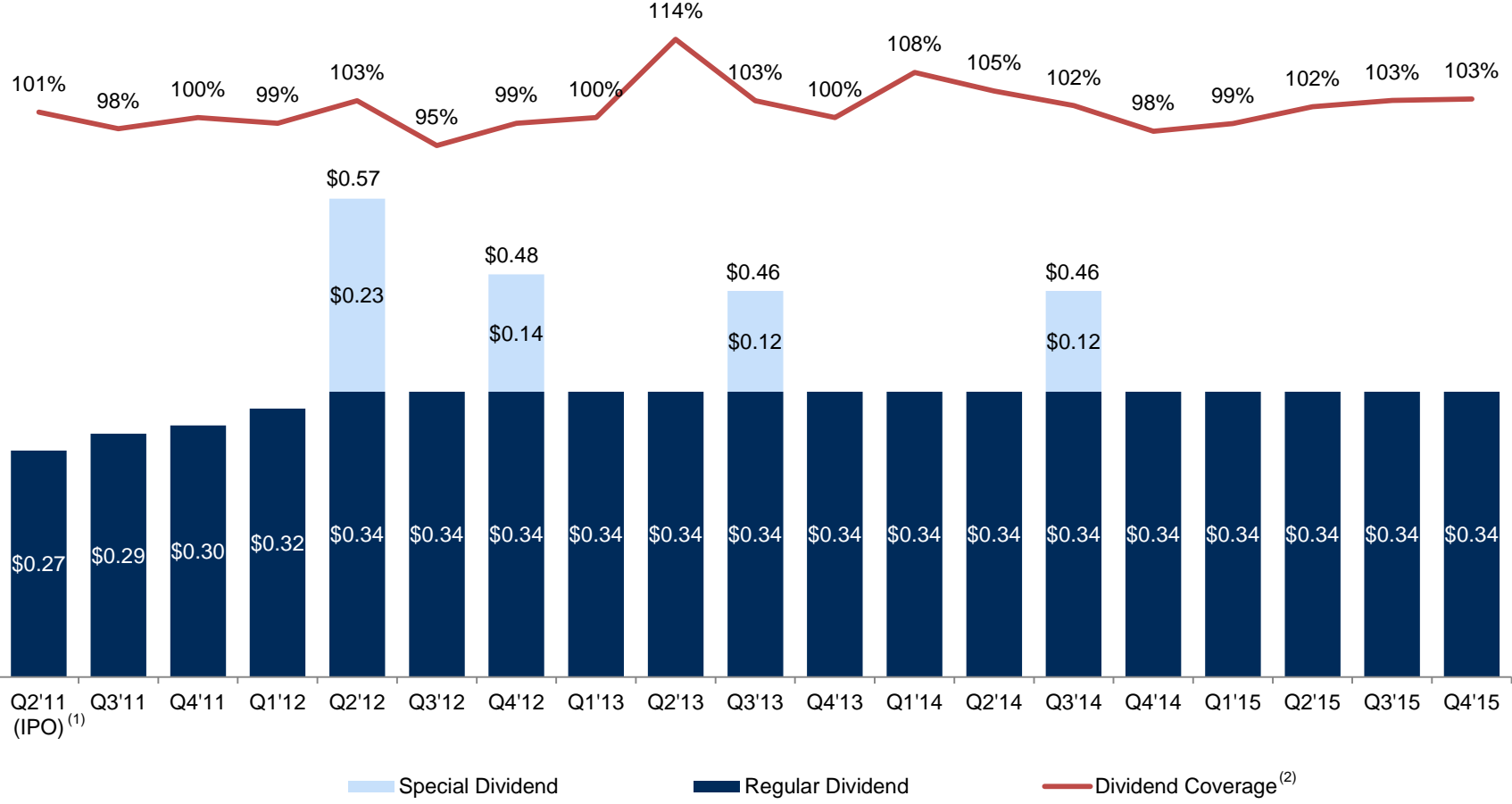
<sup>2</sup> Includes reclassification into cash interest of recurring management fee and recurring distributions associated with the fully ramped SLP I from other income and dividend income, respectively

<sup>3</sup> Includes \$0.4 million reclassification from cash to PIK interest income

<sup>4</sup> Non-cash includes non-cash interest, amortization of purchase discounts (premiums) and fees, and other non-cash items included in dividend income and other income

# Dividend Summary and Coverage

**We believe our Q1 2016 Adjusted NII will be in the \$0.33 to \$0.35 per share range. Our board of directors has declared a first quarter dividend of \$0.34 per share.**



<sup>1</sup> NMFC priced its initial public offering on 5/19/2011  
<sup>2</sup> Calculated as Adjusted Net Investment Income / regular dividend

# Diversified Leverage Profile

<i>(As of 12/31/2015, \$ in millions)</i>	<b>Amount Outstanding / Facility Size</b>	<b>Interest Rate</b>	<b>Maturity</b>
Wells Fargo Credit Facility	\$419 / \$495	Broadly syndicated 1 <sup>st</sup> lien loans <sup>(1)</sup> : L + 2.00% All other: L + 2.75% (No LIBOR floor)	December 2019
NMFC Credit Facility <i>(Goldman Sachs / Morgan Stanley / Stifel)</i>	\$90 / \$95	L + 2.50% (No LIBOR floor)	June 2019
Convertible Notes	\$115 / \$115	5.00%	June 2019
SBA-Guaranteed Debentures <sup>(2)</sup>	\$118 / \$150	~3.5% weighted average rate <sup>(3)</sup>	March 2025 or later
<b>Total</b>	<b>\$742 / \$855</b>		

- Wells Fargo Credit Facility's borrowing base and liquidity are not tied to trading prices and valuations of securities
  - Covenants tied to underlying portfolio company operating performance, not mark-to-market



<sup>1</sup> As defined in the credit agreement for the Wells Fargo Credit Facility

<sup>2</sup> SBA-guaranteed debentures are fully funded, non-recourse, asset-backed securities, excluded by SEC exemptive order from the definition of "senior securities" under the 200% asset coverage test

<sup>3</sup> All-in interest rate of debentures reflects pooled interest rates and additional fees and expenses. Debentures priced between SBA debenture pooling dates pay an interim rate of L+30bps until the next debenture pooling

# Corporate Information

## Board of Directors

### Inside Directors

Steven B. Klinsky (Chairman)  
Robert A. Hamwee  
Adam B. Weinstein

### Independent Directors

Alfred F. Hurley, Jr.  
David R. Malpass  
David Ogens  
Kurt J. Wolfgruber

## Corporate Offices & Website

787 Seventh Avenue  
48th Floor  
New York, NY 10019  
<http://www.newmountainfinance.com>

## Investor Relations

212-220-3505  
[NMFCIR@newmountaincapital.com](mailto:NMFCIR@newmountaincapital.com)

## Senior Management

Steven B. Klinsky <i>Chairman of the Board of Directors</i>	Adam B. Weinstein <i>EVP, Chief Administrative Officer and Director</i>
Robert A. Hamwee <i>Chief Executive Officer, President and Director</i>	Karrie J. Jerry <i>Chief Compliance Officer and Corporate Secretary</i>
John R. Kline <i>EVP and Chief Operating Officer</i>	James W. Stone III <i>Managing Director</i>
Shiraz Y. Kajee <i>Chief Financial Officer and Treasurer</i>	

## Research Coverage

### Baird Equity Research

Bryce Rowe, 804-447-8019  
Dan Nicholas, 804-447-8020

### BB&T Capital Markets

Vernon C. Plack, 804-780-3257  
Peter W. Councill, 804-782-8850

### Keefe, Bruyette & Woods (KBW)

Ryan Lynch, 314-342-2918

### Wells Fargo Securities

Jonathan Bock, 704-410-1874  
Finian O'Shea, 704-410-1990

### Oppenheimer & Co.

Chris Kotowski, 212-667-6699  
L. Allison Taylor, 212-667-5366

### Janney Montgomery Scott

Mitchel Penn, 410-583-5976

## Fiscal Year End

December 31

## Independent Auditor

Deloitte & Touche LLP  
New York, NY

## Corporate Counsel

Sutherland Asbill & Brennan LLP  
Washington D.C.

## Securities Listing

NYSE: NMFC

## Transfer Agent

American Stock Transfer & Trust Company, LLC  
800-937-5449  
[www.amstock.com](http://www.amstock.com)





**NEW MOUNTAIN FINANCE  
CORPORATION**